

Profit or Loss Highlights (Rp bn)	9M25	9M24	Δ
Sales	3,957	2,924	35%
Gross Profit	1,473	1,072	37%
Gross Profit Margin	37%	37%	
Operating Profit	1,290	799	62%
Operating Profit Margin	33%	27%	
Profit for the Period	1,246	802	55%
Attributable Profit	1,247	803	55%
Attributable Profit Margin	32%	27%	
Profit per Share <sup>(1)</sup> (In Rp)	183	118	55%
Core Profit <sup>(2)</sup>	1,249	890	40%
EBITDA <sup>(3)</sup>	1,611	1,017	58%
EBITDA <sup>(3)</sup> Margin	41%	35%	

(1) Calculated based on weighted average number of ordinary shares for basic earning per share (number of shares)

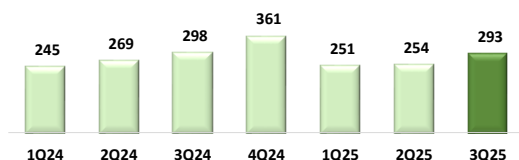
(2) Profit for the period before effects of forex gains/(losses), changes in fair value of biological assets, expected interest rate amortization of plasma receivables and other non-recurring items

(3) Profit before income tax - finance income + finance costs + depreciation and amortization expenses ± changes in fair value of biological assets ± other non-recurring items

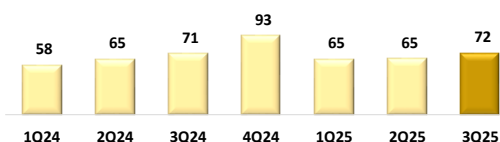
Financial Position Highlights (Rp bn)	30 Sep 2025	31 Dec 2024
TOTAL ASSETS	14,785	13,842
Cash & Cash Equivalents	6,901	5,454
TOTAL LIABILITIES	1,426	1,285
TOTAL EQUITY	13,359	12,557

Oil Palm Production Highlights ('000 MT)	9M25	9M24	Δ
FFB	937	914	3%
FFB Nucleus	798	812	(2%)
FFB External	140	102	38%
CPO (Crude Palm Oil)	202	194	4%
CPO Extraction Rate (%)	21.8	21.6	
PK (Palm Kernel)	57	56	1%
PK Extraction Rate (%)	6.1	6.3	

FFB Nucleus Production (in '000 MT)



CPO Production (in '000 MT)

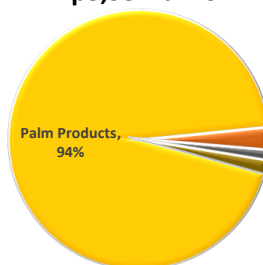


### Highlights:

- In 9M2025, FFB nucleus production decreased 2% yoy to 798 thousand tonnes. In line with higher FFB from external, total CPO production increased 4% yoy to 202 thousand tonnes.
- Lonsum reported total sales of Rp3.96 trillion, 35% yoy higher primarily due to higher average selling prices and sales volume of palm products.
- In 9M2025, gross profit was up 37% yoy to Rp1.47 trillion, operating profit was up 62% yoy to Rp1.29 trillion and profit for the period attributable to owners of the parent increased 55% yoy to Rp1.25 trillion. Core profit was up 40% yoy to Rp1.25 trillion.

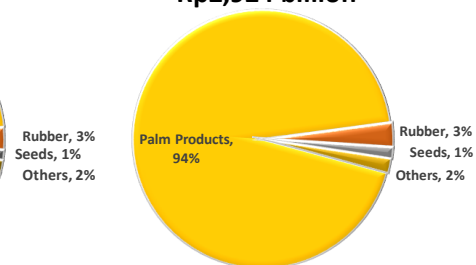
### 9M25 Sales Mix

Rp3,957 billion



### 9M24 Sales Mix

Rp2,924 billion



Sales Volume ('000 MT)	9M25	9M24	Δ
CPO	208	191	9%
PK Products - PK, PKO, PKE	60	50	19%

Nucleus Planted Area (hectares)	30 Sep 2025	31 Dec 2024
Total Planted Area	111,627	111,367
Oil Palm	91,420	91,152
Mature	86,333	84,941
Immature	5,087	6,211
Rubber	16,226	16,231
Others (mainly cocoa, tea)	3,981	3,984

As of Sep 30, 2025, oil palm plasma partnership was 32,610 ha

All figures shown in this page are subject to rounding effect

### Ikhtisar:

- Pada 9M2025, produksi TBS inti turun 2% yoy menjadi 798 ribu ton. Seiring dengan kenaikan TBS dari eksternal, total produksi CPO naik 4% yoy menjadi 202 ribu ton.
- Lonsum mencatat penjualan sebesar Rp3,96 triliun, naik 35% yoy terutama karena kenaikan harga jual rata-rata dan volume penjualan produk sawit.
- Pada 9M2025, laba bruto meningkat 37% yoy menjadi Rp1,47 triliun, laba usaha naik 62% yoy menjadi Rp1,29 triliun dan laba periode berjalan yang dapat diatribusikan kepada pemilik entitas induk meningkat 55% yoy menjadi Rp1,25 triliun. Core profit naik 40% yoy menjadi Rp1,25 triliun.