

Profit or Loss Highlights (Rp bn)	FY25	FY24	Δ
Sales	5,512	4,563	21%
Gross Profit	2,261	1,992	14%
Gross Profit Margin	41%	44%	
Operating Profit	2,008	1,551	30%
Operating Profit Margin	36%	34%	
Profit for the Year	1,886	1,476	28%
Attributable Profit	1,888	1,477	28%
Attributable Profit Margin	34%	32%	
Profit per Share <sup>(1)</sup> (In Rp)	277	217	28%
Core Profit <sup>(2)</sup>	1,903	1,671	14%
EBITDA <sup>(3)</sup>	2,452	2,099	17%
EBITDA <sup>(3)</sup> Margin	44%	46%	

(1) Calculated based on weighted average number of ordinary shares for basic earning per share (number of shares)

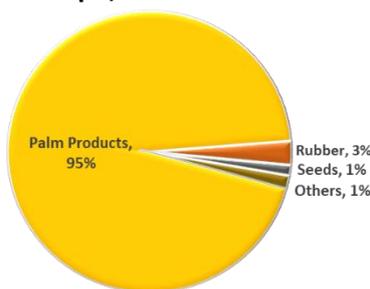
(2) Profit for the year before effects of forex gains/(losses), changes in fair value of biological assets, expected interest rate amortization of plasma receivables and other non-recurring items

(3) Profit before income tax - finance income + finance costs + depreciation and amortization expenses ± changes in fair value of biological assets ± other non-recurring items

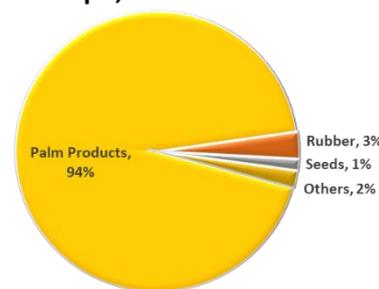
Financial Position Highlights (Rp bn)	31 Dec 2025	31 Dec 2024
TOTAL ASSETS	15,540	13,842
Cash & Cash Equivalents	7,597	5,454
TOTAL LIABILITIES	1,544	1,285
TOTAL EQUITY	13,996	12,557

Oil Palm Production Highlights ('000 MT)	FY25	FY24	Δ
FFB	1,343	1,345	(0%)
FFB Nucleus	1,139	1,173	(3%)
FFB External	204	172	19%
CPO (Crude Palm Oil)	292	287	2%
CPO Extraction Rate (%)	21.9	21.7	
PK (Palm Kernel)	82	82	(1%)
PK Extraction Rate (%)	6.1	6.2	

FY25 Sales Mix  
Rp5,512 billion



FY24 Sales Mix  
Rp4,563 billion

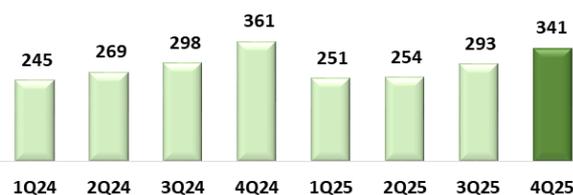


Sales Volume ('000 MT)	FY25	FY24	Δ
CPO	290	280	4%
PK Products - PK, PKO, PKE	87	77	12%

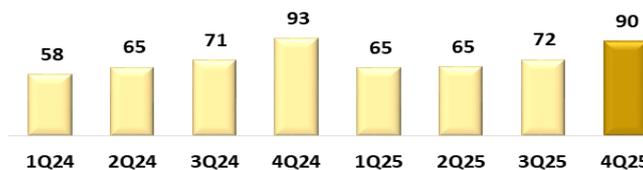
Nucleus Planted Area (hectares)	31 Dec 2025
Total Planted Area	110,982
Oil Palm	90,798
Rubber	16,203
Other Crops	3,981

All figures shown in this page are subject to rounding effect

FFB Nucleus Production (in '000 MT)



CPO Production (in '000 MT)



### Highlights:

- In FY2025, FFB nucleus production declined 3% to 1.14 million tonnes. However, total CPO production rose 2% yoy to 292 thousand tonnes in line with higher FFB from external.
- Lonsum reported total sales of Rp5.51 trillion or increased 21% yoy mainly due to higher average selling prices and sales volume of palm products.
- In FY2025, gross profit was up 14% yoy to Rp2.26 trillion, operating profit was up 30% yoy to Rp2.01 trillion and profit for the year attributable to owners of the parent increased 28% yoy to Rp1.89 trillion.

### Ikhtisar:

- Pada FY2025, produksi TBS inti turun 3% menjadi 1,14 juta ton. Namun demikian, total produksi CPO naik 2% yoy menjadi 292 ribu ton seiring dengan kenaikan TBS dari eksternal.
- Lonsum mencatat penjualan sebesar Rp5,51 triliun atau naik 21% yoy terutama karena kenaikan harga jual rata-rata dan volume penjualan produk sawit.
- Pada FY2025, laba bruto meningkat 14% yoy menjadi Rp2,26 triliun, laba usaha naik 30% yoy menjadi Rp2,01 triliun dan laba tahun berjalan yang dapat diatribusikan kepada pemilik entitas induk meningkat 28% yoy menjadi Rp1,89 triliun.