



LONSUM FULL YEAR 2014 FINANCIAL RESULT

Jakarta, 27 February 2015

PT PP London Sumatra Indonesia Tbk ("Lonsum") today announced its financial result for year ended December 31, 2014. Lonsum booked consolidated sales amounted to Rp4.73 trillion or 14.3% higher compared to sales in 2013 amounted to Rp4.13 trillion. The increase in consolidated sales mainly was due to increase of average selling price and sales volume for both Crude Palm Oil (CPO) and Palm Kernel (PK).

Sales contribution in 2014 are as follows: palm products 90.4%, rubber 5.8%, seeds 2.0%, and others 1.8%, while sales composition in 2013 are as follows: palm products 84.8%, rubber 8.2%, seeds 5.6%, and others 1.4%.

Lonsum's gross profit increased by 30.6% to Rp1.64 trillion from Rp1.25 trillion with gross profit margin at 34.6%. Higher gross profit achieved was mainly due to an increase in sales as well as Lonsum's ability to manage its cost in 2014. Operating profit also increased by 20.9% to Rp1.24 trillion from Rp1.03 trillion with operating profit margin at 26.2%. Lonsum's profit for the year attributable to owners of the parent in 2014 increased by 19.1% to Rp916.7 billion from Rp769.5 billion. At the end of 2014, Lonsum's assets stood at Rp8.65 trillion with healthy financial and net cash position.

Benny Tjoeng, the President Director of Lonsum, quoted "2014 was a good year for Lonsum despite challenging operating environment in Indonesian palm oil market. We are pleased with the disciplined execution against our strategic plan objectives which help Lonsum to drive operational improvements, as a result Lonsum's operating profit margin expanded to 26.2% from 24.8% in 2013. Going forward, Lonsum will focus on its organic growth and maintain our cost. In 2015, we expect demand for basic commodities such as palm oil will remain healthy. We believe that 2015 will be a better year for Lonsum."

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About PT PP London Sumatra Indonesia Tbk

PT PP London Sumatra Indonesia Tbk ("Lonsum") (IDX: LSIP) is a leading oil palm plantation company in Indonesia.

Lonsum was established in 1906, and is one of Indonesia's oldest and largest publicly-listed plantation companies. It operates company-owned estates and plasma estates across North and South Sumatra, East Kalimantan, Java and Sulawesi covering mainly oil palm and rubber.

Lonsum has added its certified sustainable palm oil (CSPO) from around 195,000 tons to around 242,000 tons in after receiving additional Roundtable on Sustainable Palm Oils (RSPO) certification for the three of its estates and one of its palm oil mills in North Sumatra in 2015. Previously in 2013, Lonsum has already have around 195,000 tons CSPO across its plantations and palm oil mills.